



2Q & 1H2013 Results Briefing

5 August 2013





Chairman's Opening Address



Opening Address by Mr. Lim Ho Seng, Chairman

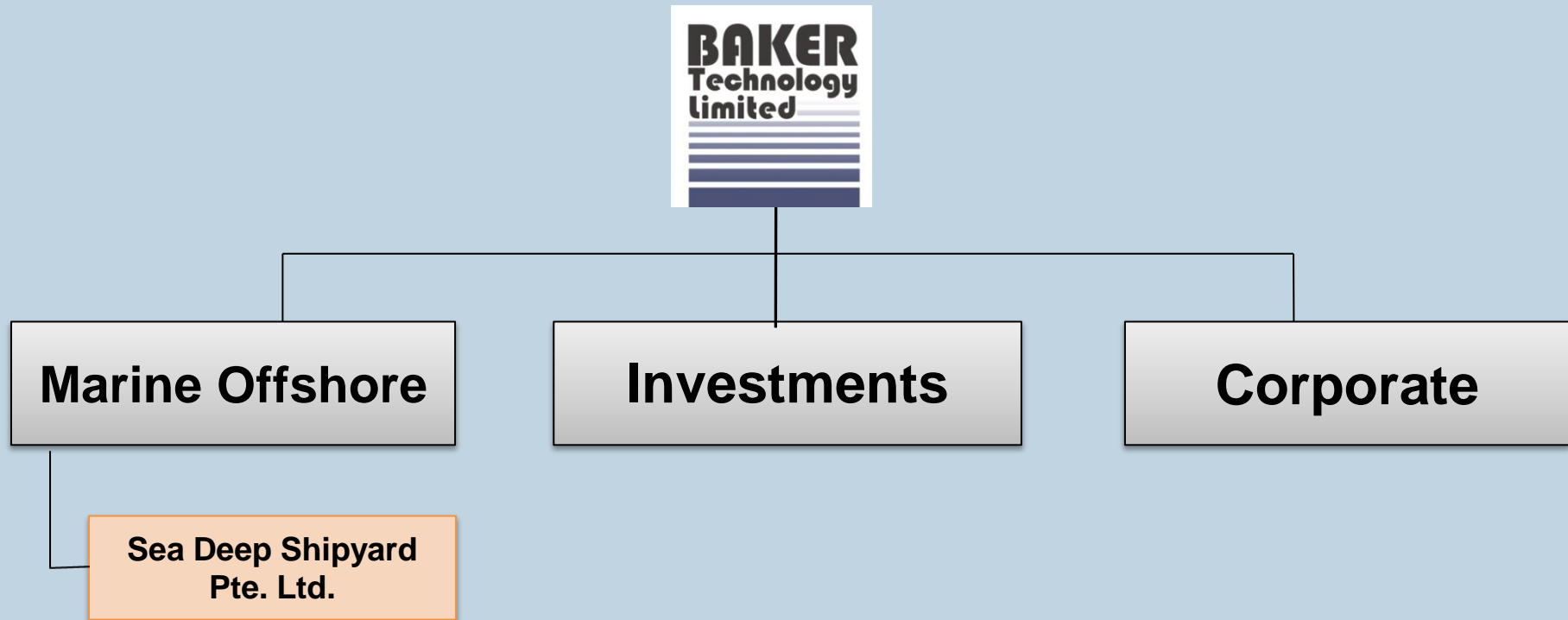
- **1H2013 Performance**

- Net profit lower than 1H2012, primarily due to the gains recorded from disposal of PPL Holdings (S\$58.2 million) and York Transport (S\$10.9 million) during 1H2012
- Revenue and gross profit decreased by 22% and 11% respectively, due to a slowdown in order intake but slightly helped by higher margins from jobs in 1Q2013
- Cash holdings of S\$191.9 million (22 cents per share) with no gearing

- **Recent Developments**

- Disposed of 20.29% stake in Discovery Offshore
- Exit offer of NOK15.00 per share from the majority shareholder, Hercules Offshore
- Hercules triggered an obligation to make a general offer for all outstanding shares as a result of increasing its stake to 59.5% after purchasing from other shareholders
- Continuing the search for new opportunities to fuel growth and recurring earnings for Baker Tech

Baker Tech Business Structure



Baker Tech, a leading manufacturer and provider of specialised equipment and services for the oil & gas industry.

History & Milestones

May 2000	Saberon Investments acquired controlling stake in SGX-SESDAQ listed Wassall Asia Pacific, a manufacturer of trailer axles, and renamed the company Baker Technology Limited
May 2007	Baker Tech acquired PPL Holdings (which owns a 15% stake in PPL Shipyard) for S\$3.6million
Oct 2007	Baker Tech sold 51% stake in York Transport Equipment (Asia) Pte Ltd to TRF Limited (part of Tata group) for S\$16.6 million
Apr 2008	Baker Tech acquired Sea Deep Shipyard Pte Ltd for S\$20.0 million
Nov 2009	Completed a renounceable non-underwritten rights issue of 327.4 million warrants at 1.0cents each
Apr 2010	Won Silver Award for Best Managed Board (for companies with market capitalisation of less than S\$300 million) in Singapore Corporate Awards
Sept 2010	Featured as one of only eight companies in Singapore on Forbes Asia's "Best under a Billion" List
Oct 2010	Disposed of entire issued and paid up capital of PPL Holdings to QD Asia Pacific Ltd for cash consideration of US\$116.25 million
May 2011	Baker Tech acquired a 10.5% stake in Discovery Offshore S.A. for S\$18.8 million
Jul 2011	Won Gold Award for Best Managed Board and Silver Award for Best Annual Report in Singapore Corporate Awards(for companies with market capitalisation of less than S\$300 million)
Sep 2011	Increased stake to 17% of Discovery Offshore S.A. in the open market for approx S\$6.6 million
Mar 2012	Completion of disposal of remaining interest in York Transport Equipment (Asia) Pte Ltd to TRF Limited for S\$22.2 million
Aug 2012	Increased stake to 20% of Discovery Offshore S.A. in the open market for approx S\$1.8 million
June 2013	Disposed of 20% stake in Discovery Offshore S.A.

Marine Offshore subsidiary - Sea Deep Shipyard

- A niche manufacturer of highly specialised equipment and components for use on drilling rigs in the offshore environment. Also provides repairs and refurbishment for such equipment.
- Customers comprise mainly of national oil companies and major rig builders in China, Singapore, and Middle East.





Financial Performance Review






2Q2013 Financial Performance

Y/E 31 Dec	2Q2013 (S\$ million)	2Q2012 (S\$ million)	% Change
Revenue	22.1	25.0	↓ 12%
Gross Profit	4.7	7.1	↓ 34%
Other op income/ expenses, net	9.9	57.8	↓ 83%
Profit before Tax	12.2	62.3	↓ 80%
Profit after Tax	11.3	61.3	↓ 82%
EPS (cents)^	1.40	8.76	↓ 84%
Fully Diluted EPS ⁺ (cents)	1.24	5.70	↓ 78%

[^]Based on weighted average number of ordinary shares of 791,766,461 for the financial period ended 30 June 2013
 (30 June 2012—700,208,367)

⁺ Based on number of ordinary shares adjusted for dilutive effect of 144,779,822 warrants for the period ended 30 June 2013
 (30 June 2012 —280,117,952)

1H2013 Financial Performance

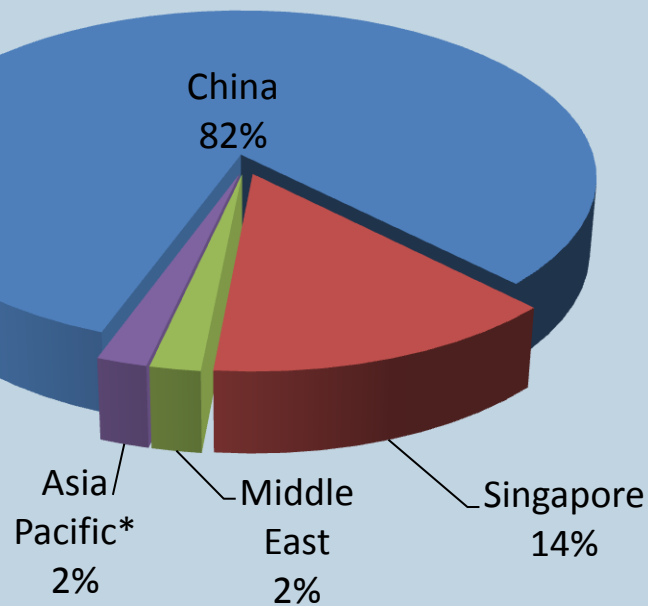
Y/E 31 Dec	1H 2013 (S\$ million)	1H 2012 (S\$ million)	% Change
Revenue	47.2	60.1	 22%
Gross Profit	10.7	12.0	 11%
Admin Expenses	(3.8)	(4.6)	 18%
Other op income/ expenses, net	10.0	68.6	 85%
Share of results from assoc	(0.5)	0.6	NM
Profit before Tax	16.4	76.5	 79%
Profit after Tax	14.6	74.9	 81%
EPS (cents)*	1.84	10.70	 83%
Fully Diluted EPS ⁺ (cents)	1.56	7.64	 80%

^Based on weighted average number of ordinary shares of 791,766,461 for the financial period ended 30 June 2013 (30 June 2012—700,208,367)

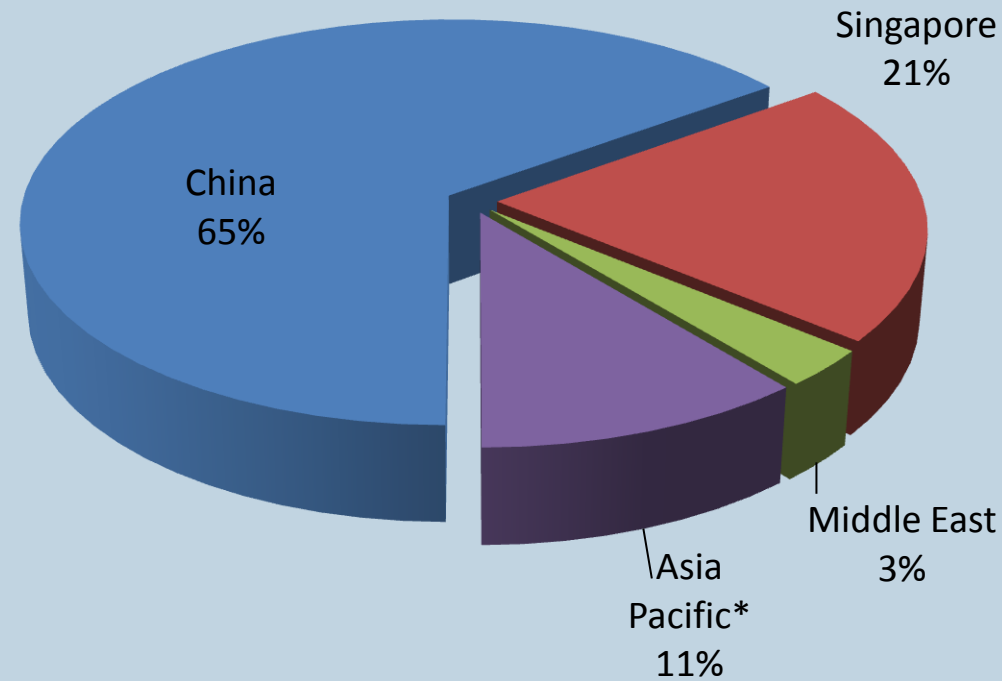
+ Based on number of ordinary shares adjusted for dilutive effect of 144,779,822 warrants for the period ended 30 June 2013 (30 June 2012 —280,117,952)

Revenue Breakdown by Geographical Area

HY2012



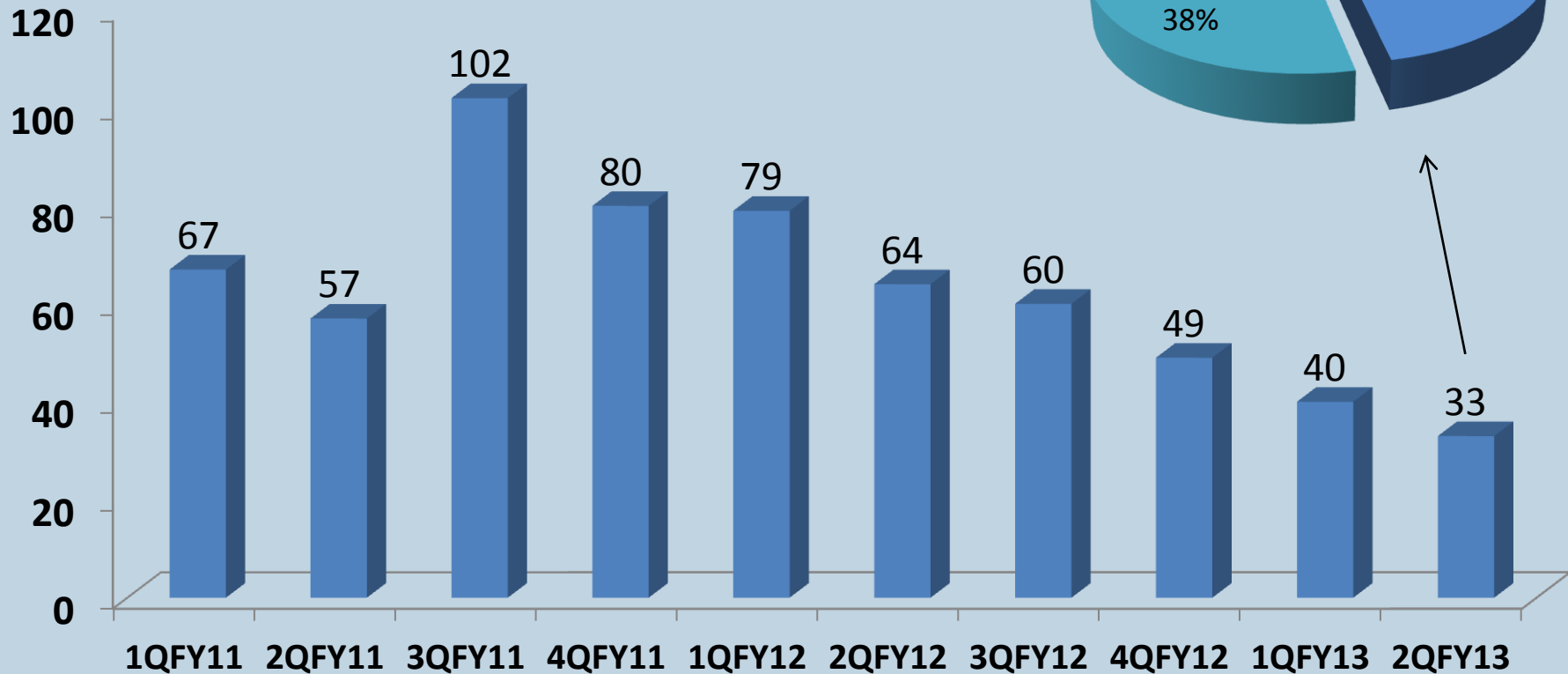
HY2013



*excluding China & Singapore

Net Order Book Trend

US\$ million



Robust Balance Sheet

	As at 30 June 2013 (S\$ million)	As at 31 Dec 2012 (S\$ million)
Current Assets	240.6	249.7
Current Liabilities	19.6	24.3
Total Assets	251.6	292.5
Total Liabilities	19.6	24.3
Shareholders Equity	232.0	268.1
Gearing	0%	1.3%
Available Cash	191.9	173.9

Cash Per Share : 22.0 cents

Outlook & Strategy

- **Global economic environment remains challenging and uncertain**
- **However, the Group is confident of the oil and gas industry's long term fundamentals**
- **Continuing the search for suitable opportunities, to enhance shareholder value**



Q&A

Disclaimer

This presentation and pertaining discussions may contain statements that are forward looking with regards to the business & future performance of Baker Technology Limited and its subsidiaries. These statements reflect Baker Tech's current views, assumptions and projections based on, but not limited to, currently available information with regards to its existing and potential customers, markets and the prevailing economic conditions. These statements may involve risks and uncertainties which may cause Baker Tech's actual financial performance to differ materially from those in the forward-looking statements. Such statements, therefore, should not be regarded as an expressed or implied forecast of the future financial performance of Baker Tech. You are cautioned not to put undue reliance on this presentation



Thank You

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